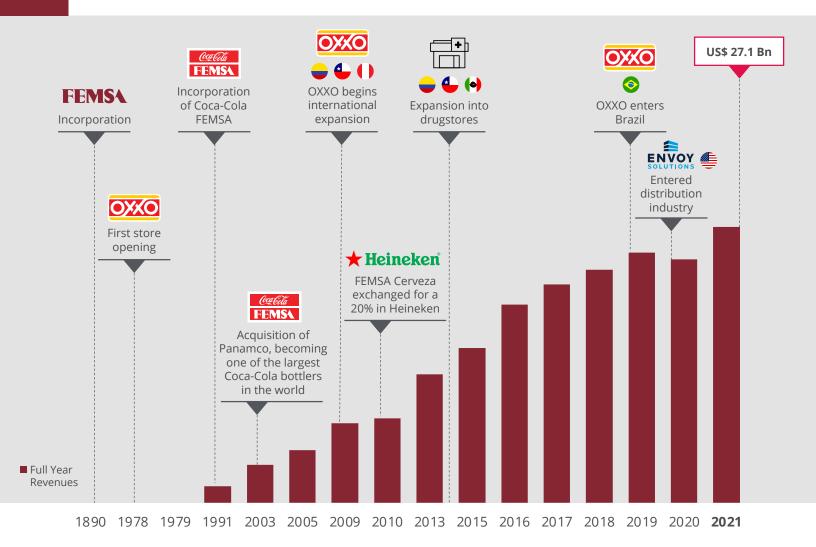
## FEMSA: a 132-year growth story



**FEMSA** was born as a brewery in northern Mexico in 1890



Since then, we have diversified our businesses into manufacturing, distribution, and retail



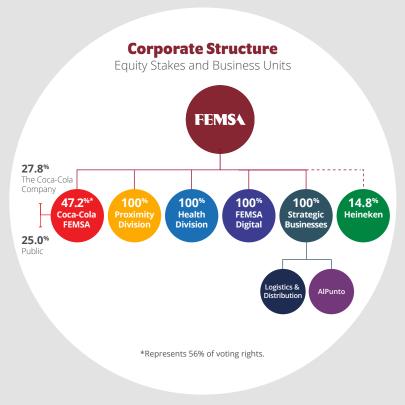
Today, we have grown to become one of Latin America's largest companies, with over 25,000 retail points of sale, and 320,000 employees in 13 countries





## FEMSA at a glance

FEMSA operates in 13 countries: Argentina, Brazil, Chile, Colombia, Costa Rica, Ecuador, Guatemala, Mexico, Nicaragua, Panama, Peru, Uruguay and the United States.





<sup>1</sup> As of December 31, 2017, as a non-consolidated operation, Venezuela is reported as an investment in shares.





+265 million

people served in 10 countries by Coca-Cola FEMSA



US\$27.1 billion

2021 total revenues

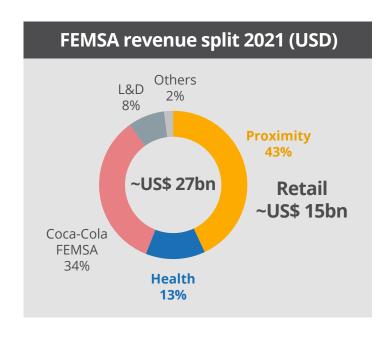


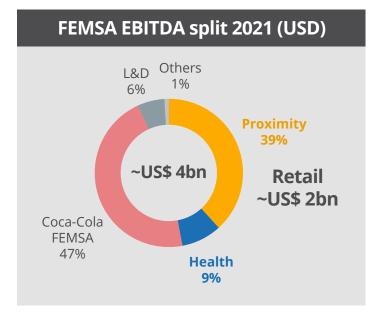
+320,000

employees
As of December 2021



## Leading small-format retail operator in the Americas





EBITDA: EBIT + Depreciation + Amortizations. EBITDA calculated under IFRS16 standards.



Proximity Division

- With +20,500 locations **OXXO** is the second largest retailer in Mexico in terms of revenues
- **Growing its footprint in South America** with presence in Colombia, Chile, Peru and Brazil
- Spin by OXXO digital wallet app launched in 2021, is currently adding customers at a rate of approximately 300,000 per month, already reaching +2.7 million users
- Currently adding +1.9 million accounts per month, OXXO's loyalty program OXXO Premia rewards customers and drives engagement and sales, while generating valuable data that can be monetized in various ways
- With 569 service stations across 17 states, **OXXO Gas operates the largest network of petrol service stations in Mexico**



- The largest drugstore operator in Latin America by stores
- More than 3,600 locations spread across Chile, Colombia, Ecuador and Mexico

