

Muttenz, August 20, 2025

Half-year results 2025: Valora with strong convenience retail business

The Valora Group achieved strong results in the first half of 2025, thereby confirming the record level of the previous year: with external sales of CHF 1,4 billion, operating profit (EBIT) came in at CHF 43,7 million, matching last year's high level (+1,4% in constant currencies). The main driver of this positive performance was once again the convenience retail business, particularly in the food and tobacco categories.

Valora, the European retail unit of FEMSA (Fomento Económico Mexicano, S.A.B. de C.V.), recorded a successful first half of 2025, remaining at the record level of the previous year. The Valora Group generated total sales (External Sales) of CHF 1,4 billion, unchanged from the previous year in constant currency, while EBIT in the same period rose by 1,4% in constant currency to CHF 43,7 million.

Convenience business as growth driver

Demand for quick and convenient food to-go options remained high in the first half of 2025. A growth driver for Valora was once again the consistent implementation of the "Foodvenience" strategy, which combines fresh food to-go offerings with convenience retail. In the Retail segment, with formats such as avec and k kiosk, both the food and tobacco categories recorded the highest sales growth. Valora is further expanding its retail presence in Germany over the coming months. By summer 2026, more than 80 current ServiceStore DB outlets of Deutsche Bahn will be re-opened under the avec brand.

Solid results in Food Service for private customers and wholesale

Despite persistently restrained consumer sentiment in the core markets of Switzerland and Germany, the Food Service B2C segment – with established formats such as BackWerk, Ditsch and Brezelkönig – achieved a solid operating result in the first half of the year. Brezelbäckerei Ditsch, the world market leader in the pretzel wholesale trade, delivered excellent results in the German market and thus made a significant contribution to the positive overall result. In the USA, the second Ditsch production facility in Cincinnati, opened in October 2024, was able to gradually ramp up its capacities in the first half of the year.

International Award

In addition to its positive financial results, Valora achieved an internationally recognized success with the new avec flagship store on Freiestrasse in Zurich. For its new avec store concept "The Kitchen," Valora became the first retailer from the German-speaking region to be awarded the title "European Convenience Retailer of the Year" – one of the most prestigious awards in the international convenience retail sector. The panel of experts commended a store concept "that sets new standards across Europe with fresh food to-go, a curated convenience assortment, and innovative technologies."

Media contact

media@valora.com

Corporate Communications Valora Group

About Valora

Each and every day, around 15,000 employees in the Valora network strive to brighten up their customers' journey with a comprehensive foodvenience offering - nearby, quick, convenient and fresh. The approximately 2,800 small-scale Valora Group sales outlets are located in highly frequented locations in Switzerland, Germany, Austria, Luxembourg and the Netherlands.

The Valora Group includes, among others, k kiosk, Brezelkönig, BackWerk, Ditsch, Press & Books, avec, Caffè Spettacolo, Frittenwerk and the popular own brand ok.– as well as a steadily growing range of digital services. Valora is also one of the world's leading producers of pretzels and benefits from a well-integrated value chain in the area of baked goods. The Valora Group has its registered office in MuttENZ in Switzerland and is the European retail unit of Fomento Económico Mexicano, S.A.B. de C.V. (FEMSA).

More information is available at: www.valora.com